Case Study

Vestone Capital

Modernise flexible work with end-to-end managed IT partner

atarix | VESTONE CAPITAL

CUSTOMER SUCCESS STORY

Vestone Capital partners with Atarix for end-to-end managed IT.

A different way to finance: Modernising flexible work.

The Challenge

Vestone Capital provide flexible asset financing solutions for organisations, to help them scale and seize new opportunities, or transform with new technology.

Previously known as Macquarie Equipment Rentals, Vestone Capital was born as a joint venture between Macquarie Group and Mitsubishi HC Capital. Coming from Macquarie Lending, their biggest challenge was to completely move away from a 20-year-old business and separate their IT from Macquarie Group, whilst still operating efficiently and maintaining an enterprise level of security. Flexibility and security needed to go hand in hand.

> **The Atarix team have been instrumental in supporting our business and quickly become a trusted partner for all our technology needs. The time spent to understand the business, provide appropriate options, and support us through implementation have been nothing short of superior.**
>
> Marc Oldfield, COO

This divestiture wasn't just about accelerating business growth but also to move into a new era in modernising their platforms and revamp how they do business starting with technology. This business transformation meant moving away from paper forms and manual processes to digitised forms and automated workflows.

The Solution

How did we do it?

This partnership started with understanding and goal setting. We worked together with Macquarie Group to understand Vestone Capital's future needs well before the joint venture was formed and aligned their transition plans to our solutions. This meant re-platforming as much of their existing business technology footprint, including applications and collaboration needs without disrupting the existing business.

Focus was on maintaining security controls that were in place by a large investment bank with a sizeable technology team and applying them to a new cloud-first mindset under Vestone Capital. Leveraging Microsoft cloud platforms, we minimised technology sprawl, focusing on the best experience for their staff where technology where systems just 'talked to each other'.

Collaboration & Productivity

Delivering the Microsoft 365 platform, Vestone Capital have the latest tools from Microsoft to get their work done and collaborate as a company from anywhere.

Security

Vestone also opted for our Enhanced Security service, trusting our experts to proactively monitor and remediate any security concerns that arise utilising the latest suite of Microsoft tools with advanced threat monitoring and protection.

© Atarix

atarix | VESTONE CAPITAL

CUSTOMER SUCCESS STORY

Vestone Capital partners with Atarix for end-to-end managed IT.

A different way to finance: Modernising flexible work.

Managed Network

We also took care of their internet connectivity - making sure a fast, stable and secure link was established. Can't move to the cloud and not have fast internet!

Virtual Desktop

We didn't just stop there - we were asked, how do we give our external contractors access to the environment without providing them with dedicated laptops? Our Virtual Desktop solution. The security of dedicated hardware, accessed securely from an unmanaged device used by external or short-term staff.

Unified Communications

As a customer centric business, Vestone needed a way to make and receive calls to service their clients but also conducted business meetings and communications. Microsoft Teams was the answer. Voice calling and telephony to meeting rooms - both virtual and physical.

Having moved away from Macquarie Group, Vestone needed a secure data centre to build out business applications and whilst we were all in with the cloud, we continued this with building out a secure Azure environment for Vestone's automation processes.

As Managed Services are our bread and butter, we provide ongoing support and guidance for Vestone Capital in all the above areas, ensuring they are achieving the most out of the technologies they have, to help meet their business goals.

The Value

After going through a few lockdowns in Sydney through the pandemic, we had the future in mind and designed their solution so their whole cloud infrastructure, applications, and Windows 10 devices were secured and managed from anywhere, allowing their employees to not only be able to work effectively during lockdown but also in the future having the choice to be productive from anywhere, in the world of flexible working.

Achieving a seamless transition, which ultimately led to Vestone's clients having faster submission, faster approvals, better quality, and efficient service.

With all the right tools in place, they will continue to see the value they're receiving.

Secure Data & Devices

Peace of mind, and a better night's sleep knowing their data is secured, backed up but ready and at their fingertips.

Flexible Remote Work

Productive staff that are encouraged to work from wherever they need to be.

Virtual CIO

Enable an IT strategy for the long term.

Australian Local Resources

A local support team ready to help.

© Atarix